



WASHINGTON STATE

PARIS AIR SHOW 2013 - COMPANY DIRECTORY

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JAY INSLEE
Governor



STATE OF WASHINGTON
OFFICE OF THE GOVERNOR

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Welcome!

For more than a century, Washington State has been at the epicenter of the aerospace industry in the United States. Our engineers, designers and builders have made commercial air travel safer and more affordable, have won wars by embracing the unthinkable and doing the impossible, and have developed cutting-edge products, materials and services that have propelled us to new heights here on earth and in the vastness of space.

As a Washington native and as Governor, I have had the pleasure of meeting many of the men and women who work in our aerospace industry. Many of these individuals come from second and third generation aerospace families—the tradition of building the best aircraft in the world is a source of great pride throughout the state.

We are the birthplace of Boeing and, over the years, we have built an industry comprised of 1,256 companies that employ more than 131,000 workers. We have established the most robust, integrated supply chain in the world, supplying products and services to Boeing, Airbus, Bombardier, Embraer, and countless other companies internationally.

We are truly a global leader in aerospace. As Governor it is my priority to ensure that we continue to lead the way with bold new ideas, including expanded workforce training programs in high-demand fields, a modern transportation and port infrastructure, streamlined permitting, and working with our businesses and workers to create an aerospace industry that is second to none.

The Paris Air Show offers a unique opportunity to showcase our state, our world-class aerospace companies, and our many milestones in aviation and space. I hope you will take the time to meet with our Washington State delegation during the show and visit our state in the near future.

Very truly yours,

A handwritten signature in black ink, appearing to read "Jay Inslee".

Jay Inslee
Governor





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Washington State. A global leader in aerospace

Washington State has been producing aircraft for almost a century now. From Charles K. Hamilton's first flight in 1910 to the rollout of the revolutionary composite passenger airliner, the 787 Dreamliner, the state has led the nation and the world in aviation and space.

Washington aerospace companies produce more than 1,200 aircraft annually, including 500 commercial and military jets and 700 unmanned aerial vehicles. New airliners pour from factories throughout the state, including every 737, 747, 757 and 777 and the vast majority of 787s. In Renton, Washington alone, a new 737 is produced each and every day.

While our aviation history is closely tied to this legendary company, we are hardly a one hit wonder. Washington is home to 1,256 aerospace-related companies employing 131,000+ workers. These companies produce components, parts and products for the global market, from giant machines that craft the wing panels of Airbus jets to the retro rockets that allowed Curiosity to touch down lightly on the surface of Mars. And they are always on the lookout for new customers and new partnerships.

Compelling reasons to Choose Washington

These aerospace companies are drawn to the region by our tremendous partnership potential, an unparalleled end-to-end supply chain and outstanding quality of life. Visionary public-private partnerships in education ensure a steady stream of trained workers, including engineers and specialists in avionics, design, logistics and composites. We offer low-cost, renewable energy in a stable, scalable power grid and engage enthusiastically in a culture of innovation, led by some of the most highly respected R&D universities and incubators in the world. Talk to Washington State aerospace companies and they'll tell you that we're very pro-business; offering key incentives to aviation and space concerns. An added bonus: The aerospace experts in the Department of Commerce provide consulting and assistance in the areas of exporting, expansion, supply chain partnerships, site selection, workforce education and training, market intelligence and more – most services are free!

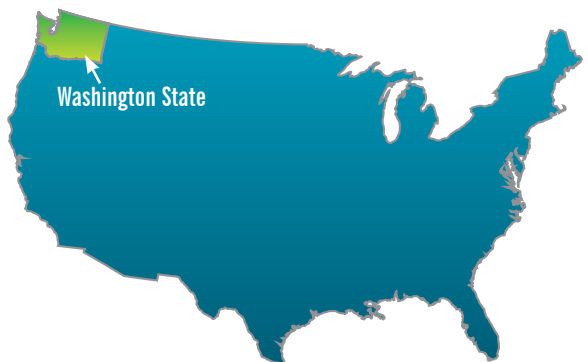
Four regions to choose from

Each of our regions offers aerospace companies something different. The Puget Sound area has 400+ suppliers and an integrated delivery system that ensures efficient product delivery using just in time and lean manufacturing processes. In the northwest part of the state, you'll find a composite and advanced materials manufacturing cluster producing next-gen composites and metals. Southwest Washington is the center of UAV manufacturing, avionics, engineering and a supply chain cluster that supports the aerospace industry with metal finishing, plastics and electronics. The eastern region offers low-cost, renewable energy, foreign trade zones, an established and growing cluster of suppliers and pre-permitted industrial sites that are ideally suited to aerospace companies, especially ones in a high growth mode that need access to airports.

Contact us today!

If you're an aerospace company that wants to soar to new heights, you can't afford not to be in Washington State. Whether you locate your business here, add some manufacturing and production bandwidth through a plant expansion, or simply want to work with the most robust, sophisticated and advanced supply chain in the world, you'll want to speak to one of our aerospace experts at Choose Washington today.

Call us at (206) 256-6100 or email us at aerospace@choosewashington.com.



Washington State Department of Commerce

The agency was formed to grow and improve jobs in Washington State. We can help your business in several ways including:

- **Education and Workforce Training** - Improve your workers' performance through one of the state's training programs
- **Efficient and Effective Regulation** - Reduce time and costs of meeting regulatory requirements by connecting with the Governor's office of Regulatory Assistance
- **Infrastructure Investment** - This program enables local governments to support businesses by financing infrastructure that supports economic development and business opportunities
- **Export Financing Assistance**
- **Overseas Trade Delegations**

The agency manages more than 100 programs that are designed to promote and enhance sustainable communities and economic vitality. Key customers include businesses, local governments and community-based organizations. The Department of Commerce works closely with local, state, regional and federal partners and stakeholders to bring economic prosperity to the State of Washington and its citizens.

For more information on the Washington State Department of Commerce, visit www.commerce.wa.gov



Department of Commerce
Innovation is in our nature.

For more information on doing business in and with Washington, please visit www.choosewashington.com

CHOOSE Washington
STATE

ABW Technologies, Inc.

ABW Technologies, Inc. is a custom metal fabrication and systems integration company located north of Seattle, Washington. We have been active in the aerospace industry for nearly 30 years and are proud to have been a Boeing Gold Supplier for 2012 which demonstrates our commitment to 100% quality and on-time delivery. ABW is ISO 9001:2008 certified and specializes in large, custom aircraft tooling, jigs, platforms, mechanical equipment, tanks and transportation equipment. We employ 150 people and have indoor facilities totaling 100,000 square feet.

PRODUCT CATEGORY

Aircraft Tooling

Jigs

Platforms

Transportation
Equipment

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Base2 Solutions

PRODUCT CATEGORY

Systems Engineering
Embedded Systems
Software Applications
IT Consulting
In-flight
Entertainment and
Communications

Base2 Solutions is a business technology consulting firm headquartered in Bellevue, Washington. Base2 specializes in delivering creative and innovative solutions in the disciplines of systems and software engineering, creative technologies, quality assurance, security and business analysis.

Technology creates possibilities. We are about helping your business utilize them to take a step ahead.

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Carbon Cycle Investments

Carbon Cycle Investments exists to help rebalance the carbon cycle on a global scale for the benefit of generations to come. We do this through a growing portfolio of sustainable companies, including Carbon Cycle Crush, an oilseed crushing facility that produces expeller-pressed Canola oil for the creation of biofuels and biolubricants; AirPol, Inc., a leading global manufacturer of environmental control equipment; and Carbon Cycle Power, a visionary company pioneering the world of aviation biofuel through the development of a waste-to-value technology that converts carbon-based materials, such as farm and forest residue or municipal solid waste and sewage sludge, into electric power and clean-burning liquid fuels.

PRODUCT CATEGORY

Clean Energy

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Cimtech, Inc

PRODUCT CATEGORY

Aerospace
Engineering Services

Inspection

Design

Manufacturing

Reverse
Engineering

Prototyping

3d Printed Parts

Tooling

Composite
Autoclave Tooling

CNC Programming

Cimtech provides products for the complete manufacturing process. Design your products from scratch or through reverse engineering techniques, manufacture and inspect to ensure that your product is within tolerance. Cimtech has provided technology for manufacturing since 1986, based in the Pacific Northwest serving the Americas.

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CIM*tech*

CTS International, Inc.

For more than 25 years CTS International has connected businesses around the world with hard-to-find personnel, focusing especially in recruiting aerospace engineering and manufacturing experts. CTS is a preferred supplier for major commercial and executive jet manufacturers and is involved in a wide range of defense projects. With Fortune 500 clients across North America, CTS International has earned a reputation for its long-term commitment to career growth and its generous benefits programs.

PRODUCT CATEGORY

Global Staffing and
Immigration Solutions

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Exotic Tool Welding, Inc

PRODUCT CATEGORY

Aerospace
Welding
and Brazing
Services

Since 1975 Exotic Tool Welding has been providing precision welding, brazing and light fabrication services to the aerospace, defense, medical, oil and gas, commercial and tool and die industries in the Pacific Northwest, US and Canada. In the early 1980s ETW achieved FAA and Boeing accreditation and has continued to attain approvals from other OEMs in the aerospace and defense industries.

In 2005, ETW attained Nadcap accreditation for its quality system and fusion welding and brazing processes. ETW believes that to provide quality welding and brazing services, you must start with a clean and organized working environment. Therefore, in 2008 ETW moved into a new 10,000 sq. ft. facility located next to the Boeing plant in Everett, Washington.

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Global Fiberglass Solutions, Inc.

Global Fiberglass Solutions has a proprietary process to recycle fiberglass so that it can be used to produce products such as cargo containers, palettes and planking.

PRODUCT CATEGORY

FRP/CFRP
Interior Recycling

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Global Fiberglass Solutions Inc.

Helping to make a change in the world's carbon footprint

Global Technica

PRODUCT CATEGORY

Engineering Services

Models and Simulations

Custom User Interfaces

Advanced Software/Hardware Products

System Engineering

Military Systems

Air Traffic Control Systems

Homeland Security Systems

Web-based and Mobile Applications

Global Technica designs and develops advanced software for the aerospace, defense, communications and software markets. Global Technica is a Tier 1 preferred Boeing supplier of systems engineering and software engineering solutions specializing in human factors, user interface, modeling and simulation, and software architectures and implementations. We help companies of all sizes determine how to design and implement systems that will work together to maximize performance. Our advanced systems engineering and software engineering processes are customized for each of our client's unique and safety critical operations. We make sure that your projects are optimized in the design phase as well as during implementation and pride ourselves in our ability to deliver on mission critical projects with extremely high quality and customer satisfaction, on time and on budget.

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Magnum Venus Plastech

Magnum Venus Plastech has been the leading manufacturer of Composites Application Equipment for nearly 60 years. The MVP product line covers equipment for use in the small, start-up operation to advanced equipment for Filament Winding, Flat Panel Production, Carbon Fiber/Epoxy Infusion and more. MVP is proud to have customers in multiple industries, such as Lockheed Martin, GE, Bayer Chemical and General Motors, to name a few. Contact MVP today to learn more about the extensive product line, and how this innovative equipment can improve your production and final product.

PRODUCT CATEGORY

Equipment
Manufacturer

KEY CONTACT

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Metaltech, Inc.

PRODUCT CATEGORY

CNC Machining
Sheet Metal
Fabrication
Aerospace Tooling
Aerospace Production

Metaltech is a complete turnkey fabrication company located about 30 minutes south of Seattle, Washington. Our company has been in business for over 11 years and we reside in a 36,000 square foot facility utilizing the latest machinery and equipment. We are focused on reducing the cost of sheet metal fabrication, machining and subassemblies to our customers. Our experience in lean manufacturing allows us to increase our proficiency while decreasing our error ratio. Our company is an AS9100 REV C certified company. We are a Tier 1 supplier for Boeing DDS and commercial.

KEY CONTACT

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Neos-SDI

Founded in 2001, Neos-SDI is a global business and technology consulting firm that leads organizations toward innovative growth faster through the identification, application and support of inspired technology solutions.

PRODUCT CATEGORY

IT Consulting Services

KEY CONTACT

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North Star Aerospace, Inc.

PRODUCT CATEGORY

After-market
Aircraft Spares
and Services

We are an after-market supplier of aircraft spares and services. We also have an FAA 145 Repair Station. CRS#N9TR276Y.EASA.145.5138. We were established in 1992.

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North Star Aerospace, Inc.

Onamac Industries, Inc.

Onamac Industries is a recognized leader in the production of high mix, low and high volume precision details and assemblies for commercial and military aerospace applications. We have over 35 production machines to meet your demanding schedules and specifications. We can turn components from .015 to 14.0 inches diameter on our CNC lathes, with up to 34 inches in length. Our CNC machining centers can produce small, intricate parts up to 50.0 X 36.0 X 24.0 complex 5 axis requirements. We offer added value of assembly and kitting to assist your production line requirements. Onamac is an AS9100 Rev. C certified facility.

PRODUCT CATEGORY

Machined
Parts and
Assemblies

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Orion Aerospace

PRODUCT CATEGORY

Aerospace
Fabrication,
Machining and
Assembly

Orion is a premier supplier of precision products and assembly services to the aerospace, defense, automotive, medical and marine industries. Founded in 1957, Orion is one of the Northwest's leading aerospace manufacturers offering a full range of machining, precision metal fabrication, and mechanical and hydraulic assembly. As an ISO 9001 and AS9100 certified company, our customers rely on us for exceptional quality and on-time delivery of their products at the best possible price.

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Pacifica Engineering

Pacifica Engineering, an MTorres Company, provides composite and mechanical tool engineering, machine design, FEA/stress analysis and simulation. We maintain a large, experienced staff of Mechanical and Structural Engineers, Tool and Machine Designers, licensed Professional Engineers and Project Managers.

PRODUCT CATEGORY

Aerospace Tool Design and Fabrication, Lamination and Milling Machines

In the area of design/build services, Pacifica is able to offer high quality turn-key solutions at very competitive prices. In addition to our own fabrication facility, we utilize our global network of fabrication partners. Our fabrication partners have some of the largest machines in the world, enabling us to offer nearly limitless fabrication capacity.

Please visit us in the MTorres Booth.

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www.mtorres.com



Red Arrow Logistics

PRODUCT CATEGORY

International Freight

Air, Ocean

Customs Clearance

ITAR

High Value

As the next generation model of logistics companies, Red Arrow has the global network, supply chain expertise and a nimble approach to creating strategic and innovative transportation solutions for high value, time sensitive and complex supply chain projects worldwide. The company has deep experience in aerospace, defense, renewable energy, life sciences, CPG and public works sectors.

Domestic Freight

Truckload

Intermodal

With an operational footprint across 185 countries, Red Arrow offers the scale and scope of services to meet the budget and schedule requirements of the largest and smallest companies alike. Its primary services are in the areas of multi-modal freight transportation, international freight forwarding, warehousing and distribution, regulatory compliance and ITAR licensing.

Project Cargo

Out of Gauge

Heavy Haul

Specialized
Equipment

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Value Delivered

Sagetech Corporation

Sagetech Corporation has been a disruptive innovator in miniature avionics since 1998. Their tiny transponders transformed how small unmanned aircraft are employed by making them visible to ATC radar. Sagetech's Clarity ADS-B receivers provide unprecedented integration for the general aviation marketplace. Founded in 1998, Sagetech operates out of four facilities in Hood River, Oregon and White Salmon, Washington.

PRODUCT CATEGORY

Transponders

ADS-B Technology

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SeaCast, Inc.

PRODUCT CATEGORY

Aircraft
Components
including
Engine Hardware

SeaCast, a privately held company founded in 1985, produces investment castings in a wide variety of aerospace geometries. Materials cast include nickel-based superalloys, stainless steels, aluminum and titanium. The company maintains AS9100 Rev. C and Nadcap certifications. SeaCast also offers a complete range of in-house support processes including design, CNC machining, heat treatment and nondestructive testing.

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Service Steel Aerospace

Service Steel Aerospace is a customer oriented stocking distributor of high performance stainless steel, titanium, alloy steel, nickel based super alloy, maraging steel and Invar. We are committed to providing quality products to the aerospace industry and other critical application industries throughout the world. SSA performs a wide array of value-added processing services designed to meet the specific needs of our customers. Our commitment to quality and service has made SSA a leader in the industry for over 35 years.

PRODUCT CATEGORY

Aerospace Metal
Distributor

KEY CONTACT

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Silicon Forest Electronics

PRODUCT CATEGORY

Electronic Manufacturing Services
 Aircraft Systems and Equipment
 Antenna Systems
 Avionics
 Camera Systems
 Navigations and Communications Equipment
 Ruggedized Computer
 Data and Video Recording
 Display Systems
 Electronics
 Cable Assemblies
 Electro-Mechanical
 In Flight Entertainment Systems
 Military Electronics
 Power Systems (electrical)
 Unmanned Systems (aircraft and marine)

Silicon Forest Electronics is a contract manufacturer that provides electronic assembly and sub-assembly solutions for the aviation market. With a staff of 96 highly skilled personnel, our company delivers high quality (>99.8%) assemblies that exceed the expectations of the customer. Our manufacturing systems are certified to ISO 9001/AS9100C, IPC and J-Std-001 Class III requirements. Silicon Forest Electronics focuses on early program participation with design, DFM and DFT feedback. We utilize a program manager concept that maintains consistent and frequent communications with our customers.

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Warm Industrial Nonwovens

Warm Industrial Nonwovens (WIN); a division of Warm Products, Inc. has been supplying quality non-woven textiles for over 20 years. We are an ISO 9001, ISO 14001 certified, and AS9100 compliant company. WIN maintains state of the art production facilities on both coasts; in Elma, Washington, and Hendersonville, North Carolina with equal capabilities.

WIN is the manufacturer of:

- Warm Form breather/bleeder cloth 100% domestic virgin polyester fiber for the composites industry
- Densified polyester fiber used as a replacement for urethane foam
- High loft polyester fiber for upholstery

Let WIN be your research and development department for all your nonwoven needs.

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PRODUCT CATEGORY

Aerospace/Defense
Automotive
Consumer Goods
Marine
Military
Upholstery
Wind Energy



AerospaceVendors.com

PRODUCT CATEGORY

Aerospace
Search Engine

Finding a strong partner in aerospace used to be a hit and miss proposition. Created with the support of the Washington State Department of Commerce, AerospaceVendors.com eliminates the guesswork, allowing you to find the right partner quickly.

AerospaceVendors.com offers buyers a sophisticated search engine that provides the vetted results they need. Search any number of parameters, skill sets, certifications, products or services and you'll quickly get a list of highly qualified manufacturing/technology companies. Nearly a thousand companies are represented currently and the list continues to grow daily as we confirm listings to guarantee accurate results.

Businesses can get a basic listing at no cost. A more in-depth, Enhanced Profile Listing is available for a reasonable fee, offering companies even more value-added features.

AerospaceVendors.com is perfect for OEMs, large corporations and buyers worldwide who need aerospace services, products, technologies and competencies.

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AerospaceVendors.com

Inland Northwest Aerospace Consortium

Manufacturing Services Network

The Inland Northwest Aerospace Consortium (INWAC) is a regional network of aerospace-certified facilities offering fully integrated manufacturing services from prototype through production.

We help simplify aerospace programs by guiding clients through a single-source supplier system that connects buyers with qualified AS9100/Nadcap service providers. We work closely with our customers to efficiently navigate the detailed standards required for aerospace manufacturing, finishing, assembly and test.

By collaborating in this manner, we are able to identify and overcome the challenges facing our industry and serve as an ambassador organization for our region's exceptional aerospace offerings.

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PRODUCT CATEGORY

Prototyping
Machining
Sheet Metal Fabrication
Heat Treating
Plastic Injection Molding
Pressure Forming
Paint, Coatings
Metal Finishing
Composites
Assembly



Kitsap Aerospace and Defense Alliance (KADA) Kitsap Economic Development Alliance and Port of Bremerton

PRODUCT CATEGORY

Site Selection

Economic
Development
Services

- Confidential and professional client services for aerospace and defense firms interested in expansion, relocation or supply chain assistance in the Seattle regional market.
- Representing 3,400 acres of manufacturing and industrial zoned greenfield sites adjacent to Bremerton National Airport for aerospace expansion with access to major aerospace and defense manufacturers and suppliers as well as defense installations.
- Site selection assistance for aerospace relocation and expansion projects including market research, site selection, permitting, incentives, workforce needs, regulatory assistance, and B2B / M2B relations.
- Representation of aerospace and defense firms in the Greater Seattle region of Washington State.

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WEBSITE www.kitsapaerospace.com



Pacific Northwest Aerospace Alliance

Pacific Northwest Aerospace Alliance (PNA), “Aerospace without Borders”, is a non-profit trade organization located in the Seattle Aerospace Cluster and serves as a resource to a wide range of aerospace manufacturing stakeholders throughout the region including Washington, Oregon, Idaho and Western Canada. PNA strives to connect Tier 1-4 suppliers with OEMs and each other to develop viable business relationships through participation at aerospace conferences, seminars, CEO roundtables and other highly informative and valuable networking events.

PRODUCT CATEGORY

Industry Trade Organization

“Aerospace without Borders” emphasizes the goal of providing opportunities for all our members nationally and internationally. Reaching out globally, PNA assists members in sharing cross-industry interactions, facilitating the building of key relationships, fostering a culture of aerospace camaraderie and creating universal economic growth. To experience the benefits of being a member of PNA, please join us at our Annual Aerospace Conference: February 4-6th, 2014, Lynnwood Conference Center, Lynnwood, WA USA.

KEY CONTACT

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425-885-0290
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16625 Redmond Way, Suite M #187
Redmond, WA 98052

WEBSITE www.pnaa.net



Center of Excellence for Aerospace and Advanced Materials Manufacturing

PRODUCT CATEGORY

Workforce
Education

The Center of Excellence for Aerospace acts as a broker of information and provides resources related to community and technical college education. Working with employers, other colleges and labor representatives, we are able to develop curriculum and training programs that promote best practices in education and training to support the Washington State aerospace industry.

KEY CONTACT

Mary Kaye Bredeson
Executive Director
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mbredeson@everettcc.edu

9711- 32nd Place West
Building C-80 Paine Field
Everett, WA 98204

WEBSITE www.a2m2.net



Clover Park Technical College

Clover Park Technical College, as part of Invista Performance Solutions, a global corporate training partnership of colleges; provides professional and technical training services to aerospace/advanced manufacturing industry. Training includes, but is not limited to, lean, process improvement, manufacturing management, manufacturing technologies (Computer Numerical Control/CATIA), quality assurance, facilities maintenance, computer basics, basic skill development, workplace skills and professional conduct, and other skills for upskilling the workforce. We specialize in customizing training for adult learners.

PRODUCT CATEGORY

Professional and
Technical Training

KEY CONTACT

Mabel Edmonds
Dean of Workforce and
Economic Development
253-589-5510
mabel.edmonds@cptc.edu

4500 Steilacoom Blvd SW
Lakewood, WA 98499

WEBSITE <http://www.cptc.edu/>



Washington State Board for Community and Technical Colleges

PRODUCT CATEGORY

Education

The State Board for Community and Technical Colleges (SBCTC) provides Washington's 34 community and technical colleges with the tools that they need to give access to all of Washington's residents to attain family wage jobs and adapt to future career requirements in Washington's changing economy. We build partnerships with Washington business and labor in order to build a world-class education and training system that makes every region of our state competitive in the world economy. We also create a system of lifelong learning that allows students to seamlessly connect learning in high school, in basic skills and ESL programs and learning on the job to professional and technical programs in colleges and learning upgrades over their lifetime.

KEY CONTACT

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Policy Associate
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1300 Quince St SE
PO Box 42495
Olympia, WA 98504

WEBSITE www.sbctc.edu



Washington State University

Located in one of the world's leading aviation states, Washington State University (WSU) is an international leader in aviation biofuel development. With microclimates that foster a broad range of bio-feedstocks, Washington is the perfect living laboratory for WSU scientists to develop alternative jet fuel from sustainable feedstocks, including forest residues, municipal solid waste, energy crops and algae.

PRODUCT CATEGORY

Education
Research and
Development

KEY CONTACT

Dr. Ralph Cavalieri
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Washington State University
Pullman, Wash. 99164-1046

WEBSITE cleantech.wsu.edu



Economic Alliance Snohomish County

PRODUCT CATEGORY

Economic
Development
Business Re-location
and Expansion
Services

Economic Alliance Snohomish County (EASC) is a non-profit corporation representing a partnership of the private and public sectors. We provide complimentary and confidential consulting services to companies with expansion or relocation projects. Our county has been home to the Boeing Everett assembly plant since 1967. The 747, 767, 777 and 787 aircraft are delivered from this location. We have over 170 supply-chain firms providing parts, major and minor assemblies, and engineering services to Boeing, Airbus, Bombardier, COMAC, Embraer and Sukoi; both new aircraft and reconfigurations. The Boeing KC-46A aerial tanker will be assembled in Everett. Total aerospace employment in Snohomish County is 47,000; this is half of all aerospace workers in Washington State. We invite you to “Land Here”!

KEY CONTACT

Troy McClelland, MBA, PE
President and CEO
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728 134th Street SW, Suite 128
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Economic Alliance
SNOHOMISH COUNTY

Economic Development Board for Tacoma-Pierce County

The Economic Development Board recruits and retains businesses in Tacoma-Pierce County, Washington State. Boeing, AIM Aerospace, Saint-Gobain and 60 other aerospace firms serve customers around the globe from here. We are home to Joint Base Lewis McChord, the largest defense installation in the Western United States.

PRODUCT CATEGORY

Economic
Development

MANUFACTURING and AEROSPACE incentives

- No corporate or personal state income tax and a successful foreign trade zone
- Sales tax incentives on new equipment and building construction
- Sales tax exemption for machinery and equipment used in manufacturing, R&D and testing
- Job training tax credits
- Reduced business tax rate for the manufacture or sales of commercial airplanes and their component products
- Business tax credit for pre-production development expenditures
- Business tax credit for property/leasehold taxes paid on aerospace facilities
- Sales tax exemption for aerospace businesses for computer hardware/software/peripherals

KEY CONTACT

Bruce Kendall, President and CEO
253-383-4726

950 Pacific Avenue, Suite 410
Tacoma, WA 98402 USA

WEBSITE www.edbtacomapierce.org www.aerospacetacomapierce.com



ECONOMIC DEVELOPMENT BOARD
FOR TACOMA-PIERCE COUNTY

Grant County Economic Development Council

PRODUCT CATEGORY

Site Location Assistance

The Grant County EDC is a private non-profit corporation with the mission of assisting businesses' growth in Grant County, Washington. We are home to one of the largest airports in the United States that is used by Boeing, the U.S. Department of Defense and others for flight testing and training. We are also home to a branch location of Aviation Technical Services, a MRO, and SGL Automotive Carbon Fibers, one of the largest carbon fiber manufacturing facilities in the world. We are seeking to connect with aerospace companies and aerospace composites companies that could benefit from both the airport and our affordable electric rates that average 2.8 cents per kWh.

KEY CONTACT

Jonathan Smith
Executive Director
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6594 Patton Blvd. NE
Moses Lake, WA 98837

WEBSITE www.grantedc.com



Greater Spokane Incorporated

PRODUCT CATEGORY

Business
Development

Greater Spokane Incorporated (GSI) is the economic development organization for Spokane County. Our regional aerospace sector includes more than 80 companies that employ 8,000 people. These companies provide a wide range of products and services to the aerospace industry, from

Tier 1 down to individual suppliers. The region's leading industry segments are aircraft parts and auxiliary equipment manufacturers. Other segments include aircraft manufacturing and support activities for air transportation, including maintenance, repair and overhaul.

Tier 1 companies include Goodrich, Kaiser Aluminum and Triumph Composite Systems. These companies are supported by a large number of Nadcap, AS9100, ISO certified and Boeing certified suppliers such as Altek, Apex Industries, ATC Manufacturing, Belair Composites, C&D Zodiac, EDMO Distributors, Haskins Steel, Inland Northwest Metallurgical, Multifab, Novation and Spokane Industries. In addition, a number of repair companies – MROs – are located in Spokane, including Absolute Aviation, Associated Painters, JetTech Aerospace and XN Air.

KEY CONTACT

Robin Toth
V.P., Business Development
509-321-3636
rtoth@greaterspokane.org

801 West Riverside, Suite 100
Spokane, WA 99201

WEBSITE www.greaterspokane.org



Pierce County Government

PRODUCT CATEGORY

County
Government

Pierce County is a key location for aerospace companies. We currently have a Boeing fabrication plant, approximately 60 aerospace suppliers including Toray Composites America, Inc., Globe Machine, MetalTech, AIM Aerospace and others. We would welcome additional firms and want to encourage companies interested in expanding to the US or from other areas of the US to consider Pierce County. We see the airshow as an ideal opportunity to network with other government and company officials attending from Washington State. Finally, we simply want to look for opportunities. We are very familiar with the capabilities of our existing aerospace cluster. If we hear of a company looking for suppliers, we hope to pass on those opportunities to our existing companies and to let suppliers know of our companies.

KEY CONTACT

Pat McCarthy
County Executive
253-798-7477
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PCEXECUTIVE@co.pierce.wa.us

Pierce County Government
930 Tacoma Ave So, Rm 737
Tacoma, WA 98402

WEBSITE www.piercecountywa.org



Thanks to the following
companies for their
generous contribution
of Washington State
food and beverages.

Chateau Ste Michelle

COLUMBIA CREST

GRAND ESTATES



WHY WASHINGTON?

Highly Skilled Workforce

Culture of Innovation

Low Cost Energy

Pro-Business

Centralized Export Hub

End-to-End Supply Chain

Quality of Life

Poised on the Pacific Rim and steeped in a rich tradition of international trade, Washington State was built to do business. Our ports serve as a gateway for your products and services, connecting you quickly to markets throughout North America. Our pro-business environment welcomes investment, thrives on partnership and encourages innovation at all levels. We are a culture of entrepreneurs and pioneers, bringing new ideas to market that change the world. We lead the way to the future while embracing and celebrating our past. Come join us in Washington State, the birthplace of countless business legends.

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STATE

www.choosewashington.com

